

Minutes of the Broadband Committee  
Town of Charlemont  
April 20, 2016

- The meeting was called to order at 7:30 pm.
- Committee members present: Mary Ellen Banks, Bob Handsaker, Cheryl Handsaker, Trevor Mackie, Doug White
- Others present: Toby Gould, Chris Lynch (Matrix)
  
- The minutes from the meeting on April 6 were approved unanimously.
- Presentation from Chris Lynch: Two sister companies, Matrix Design Group (engineering) and Millenium (installation and electronics). Did build for EC Fiber (1200 subs, 400 to 500 fiber miles). Matrix plan for Charlemont: Town pays for pole preparation, police details, telecom hut, and pole lease costs. Matrix pays for all other aspects of network construction and owns the network once built, although town can buy the network back starting in year 3 (and can buy back the network for \$10 after 20 years). Subscriptions will cost \$95/month for 50 mbps internet, VOIP offered for an additional \$20, plus a small MLP fee the town may want to charge to cover pole license fees and administrative expenses. Installation will cost \$500. A 60% pre-subscription rate (pre-paid 50% of installation fee), equivalent to 6 homes/mile, will be required to begin construction. Construction will take 10 months to first customer, 18 months to last customer. Funding required from the town is estimated at approximately \$900K. A two-year commitment would be required from the customers.
- WiredWest and MBI status update: Toby is slated to meet with Governor Baker as one of 8 representatives of Western Mass towns. This is largely due to Trevor's perseverance with the Governor and Stan Rosenberg's office.
- We reviewed the ATM handout drafted by Bob. People thought it was good, we will finalize at our next meeting just before ATM.
- Next meeting scheduled for May 18, just prior to annual town meeting.
- Meeting adjourned at 9:50pm.